

Webinar

# Setting your strategic board agenda

In association with

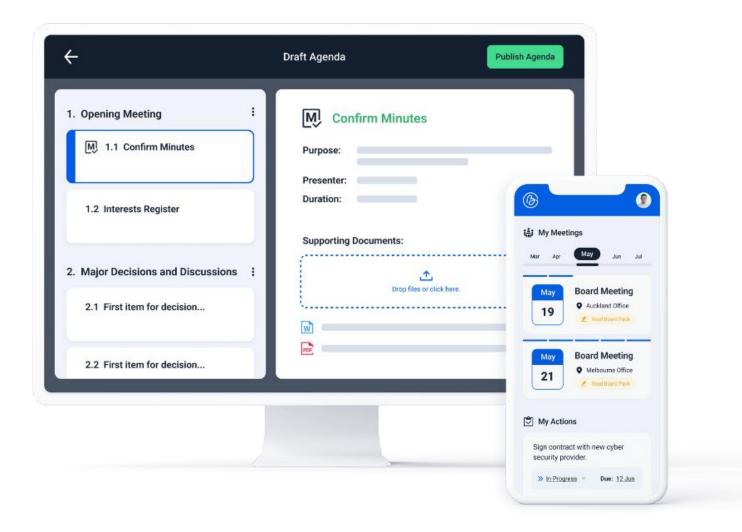






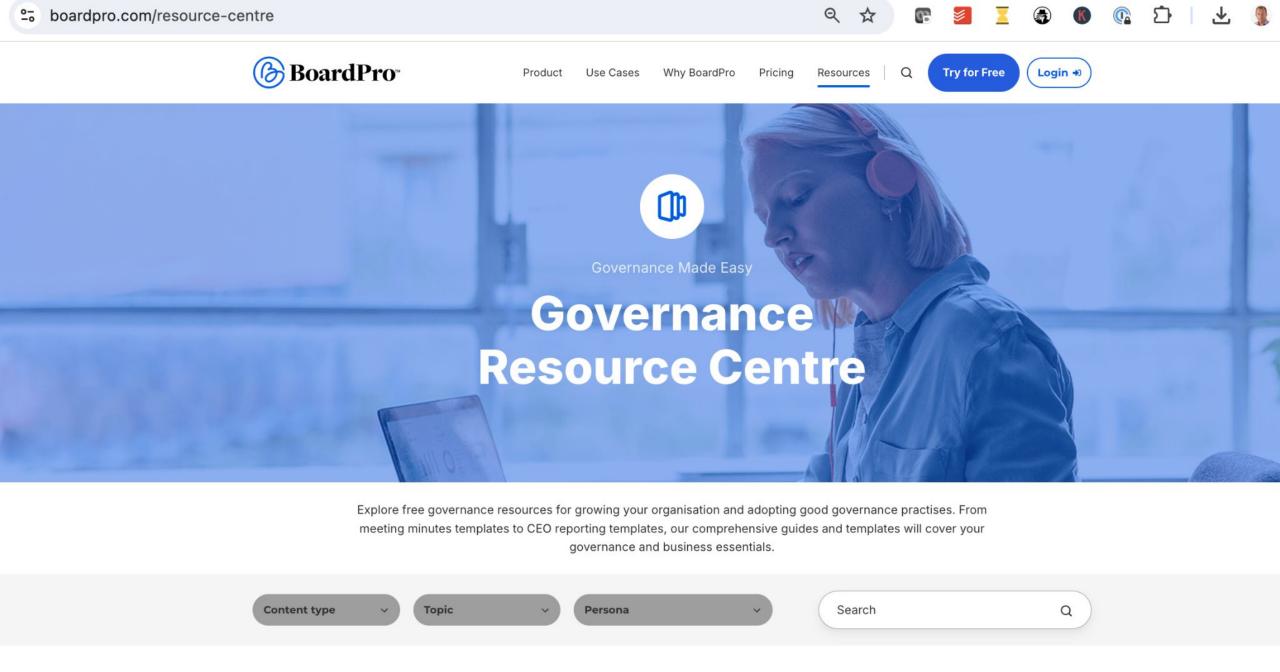








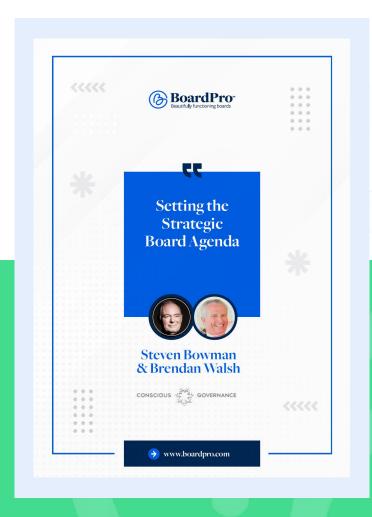




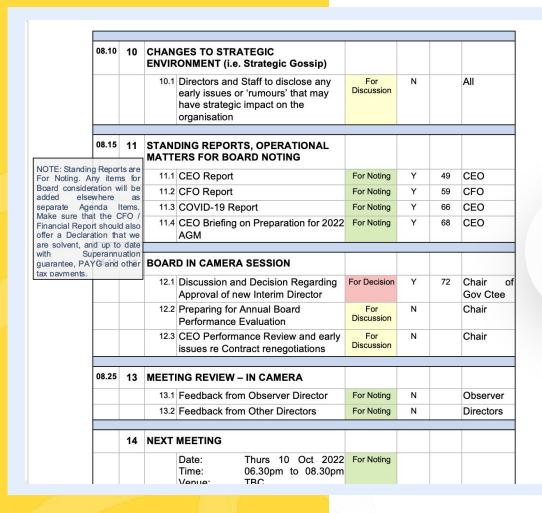




Slides, webinar video, whitepaper, template and presentation will be sent to you. Relax, listen and ask questions









# The Strategic Agenda Template





**Steven Bowman** 

Managing Director
Conscious
Governance



**John Courtney** 

CEO **Boardroom Advisors** 



**Margot Foster** 

Director/Founder
Boardroom
Excellence



## Context

ISSUE	THE CAUSE	ACTION
Ignorance	Directors don't understand their role	Directors must learn their role
Familiarity	Directors understand and are comfortable with operations	Stop interfering in operational matters, and act like a Director
Faith	Directors understand and are comfortable with operations	Performance manage the CEO; remove them if needed

Adapted from https://www.skills2lead.com/Leader\_Newsletter-governance-vs-management.html

#### We will add a fourth reason, based on our real-world experience...

ISSUE	THE CAUSE	ACTION
Poor Preparation	The CEO and the Chair fail to prepare or stick to a strategically focused Board Agenda	Dramatically enhance your Board Agenda, using the following thirteen Top Practices (and more!)





# The Chair Owns the Sequence of Events





### Place your vision at the top of the agenda









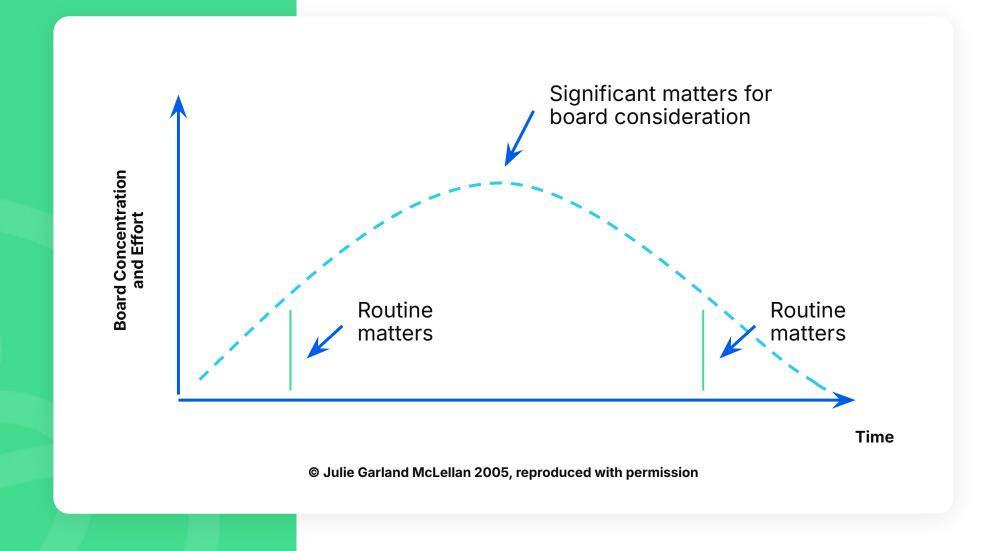
Why your organization exists

Steers the conversation

Guides behavior



## **The Meeting Agenda Flow**







#### **Create a cover sheet**



Photograph of key work



Reminds directors why the organization exists



Explore your mission moment



# Strategy ahead of operational matters

01.

Avoids 'rabbit holes'

02.

Prioritize first for strategic matters

03.

What keeps the CEO awake at night?



Use a consent agenda

or....a 'block agenda'

Reduces time on 'for noting' points only

Group of items placed together

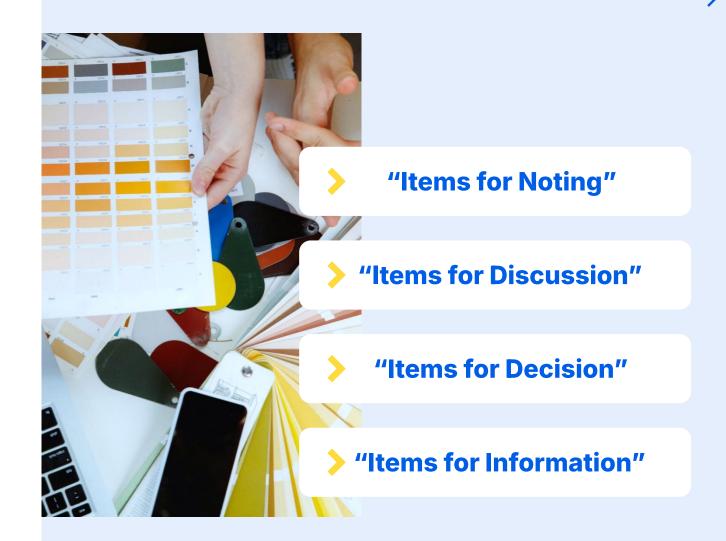
48 hours before the meeting

At the discretion of the chair











### **Careful use of ratios**

When determined in advanced, some selected, key ratios can help the Board to focus on the strategic issues behind the finance and other numbers

- **01.** Create a legend to explain what they mean
- **02.** Define trigger points for action

#### **4 TYPES OF RATIOS**

### PROFITABILITY RATIOS

How well does the company generate profits?

## LIQUIDITY RATIOS

Does the company have enough cash to pay the bills?

#### LEVERAGE RATIOS

How extensively is the company using debt?

## EFFICIENCY RATIOS

How efficiently does the company use its assets and capital?



# Manage 'board owned risks'

- > Separate classification for board owned risks
- CEO and exec team must remain vigilant over all risks
- > Risks can be opportunities









# Use dashboards... sparingly

These summary style reports can graphically represent and summaries key data

- **01.** Measure items of real impact to the organization
- **02.** Include 'people' and 'culture' measures
- **03.** Trend information is very useful





Influence future performance

Analyze past performance

Lagging

10

Use leading indicators not lagging indicators



## 11 Measure the right things

Client and target numbers

Clients lost

Benchmarks





# The CFO and CEO CEO Declaration



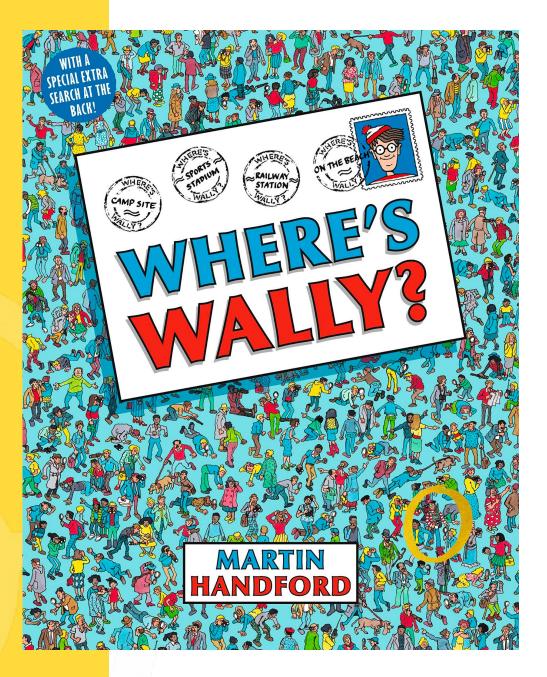
The organization is solvent



Key payments update











**Board of Directors** 

**XYZ Ltd** 

**AGENDA** 

#### A Strategically Focussed Agenda for the Board Meeting...

The Consent Agenda technique used in this Agenda is a powerful tool that reduces the amount of time spent on reports that are 'For Noting' only. This is sometimes called a Block Agenda (i.e. where a group of items are placed together and approved by the Board as a 'block').

Note to Directors: An Agenda item with the green background colour means this item is for Noting Only, and these items will be voted to be accepted as group (or as a block item) under Agenda Item 4. Up to 48 hours before the meeting, Board Directors may request that the Chair take an item off the Consent Agenda item so that it can be discussed by the full Board. It is at the discretion of the Chair whether to allow the item to be moved onto the Agenda for discussion (or not).

Insert Vision Statement here - The Chair and CEO can use this to focus the discussions.

Date: Thursday 19 July 2022
Time: 2:15pm to 4:30pm

Location: Macquarie Room, 60 Martin Place Sydney

Zoom URL: TBA

TO BE PRESENT

Board of Directors: AB (Chair), CD (Dep Chair), EF (Treasurer), and Directors GH,

IJ, KL, MN.

Management: YZ (CEO), WX (GM), UV (GM),

Apologies: Director OP
Secretariat Support: ST (EA to CEO)



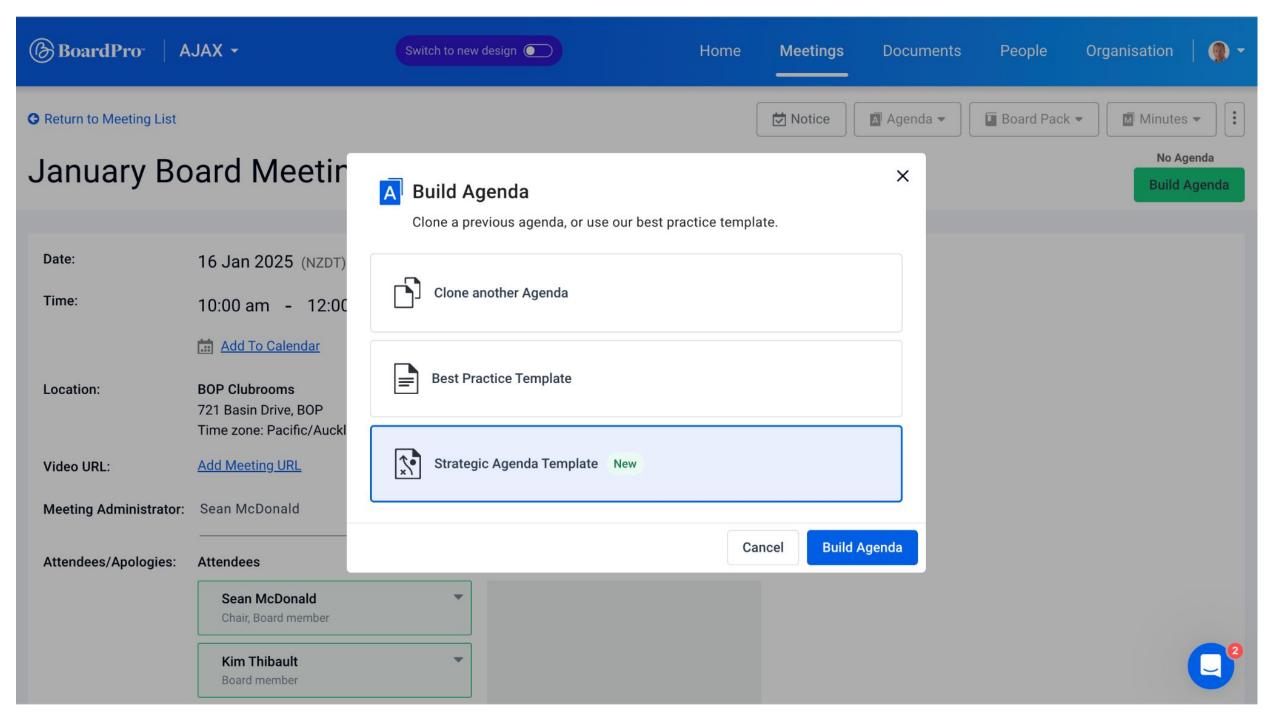
# The Strategic Agenda Template





CONSCIOUS GOVERNANCE

# The Strategic Agenda Template



2.3 Declaration that directors have reviewed

-0-

material ahead of the meeting

For Decision







#### **John Courtney**

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#### **Steven Bowman**

www.linkedin.com/in/stevenbowmangovernance



#### **Margot Foster**

www.linkedin.com/in//margotfosteram





## Webinar Schedule

- Nov 2024

95.	How to know your governance is fit for purpose	On Demand
96.	Skill matrixes for succession planning and onboarding	On Demand
97.	Setting the strategic board agenda	On Demand
98.	Using strategy to shape boardroom conversations	Oct 10
99.	Create a CEO Report that will delight your board	Oct 24
100.	The four key elements of board induction	Oct 31
101.	How to think differently about enterprise governance, not just board governance	Nov 7



Thank you

