



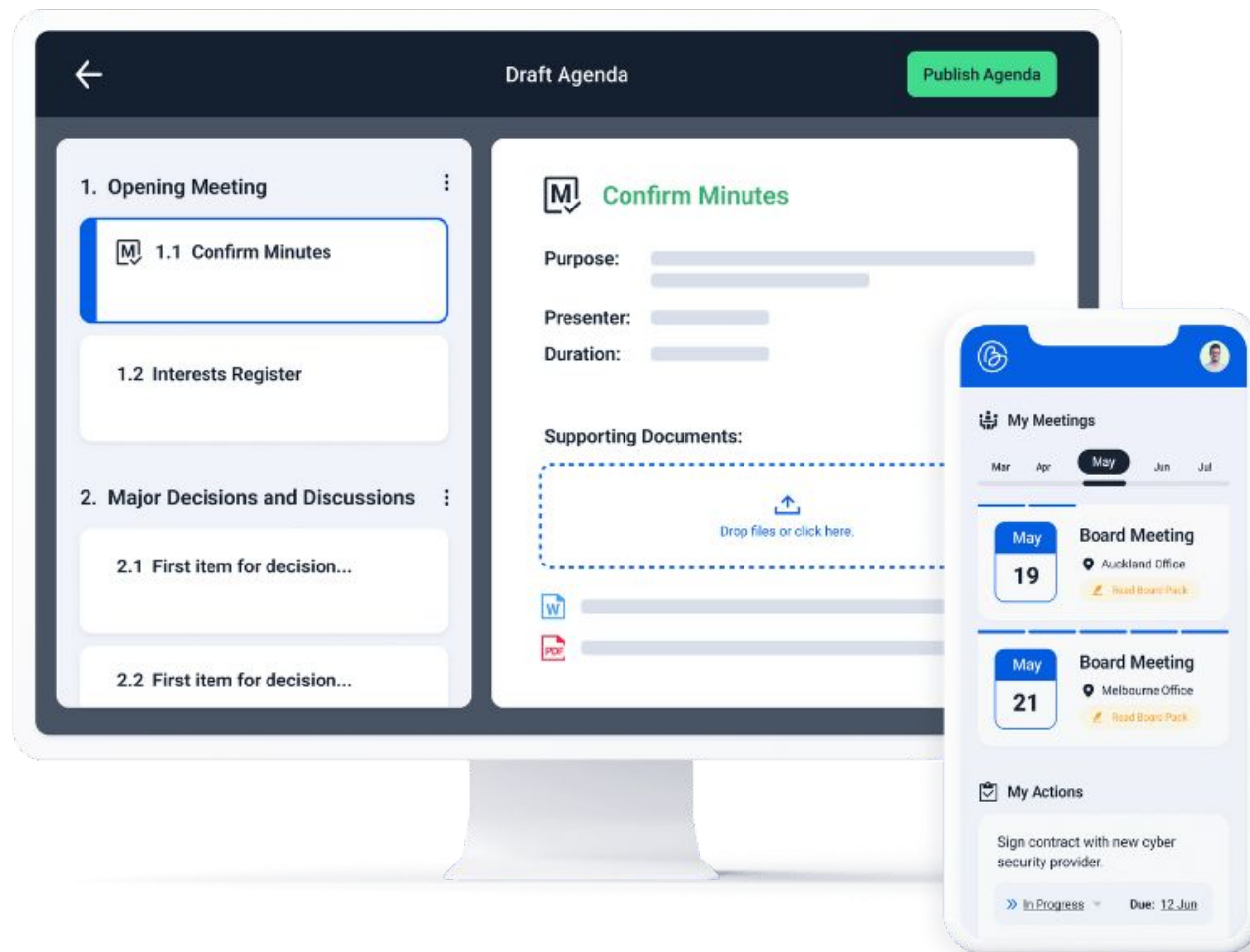
Webinar

Linking risk and strategy - What it means for your organisation

With Special Guest Ben Stevens

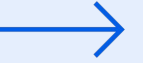








**Making the fundamentals of
governance free and
easy to implement**



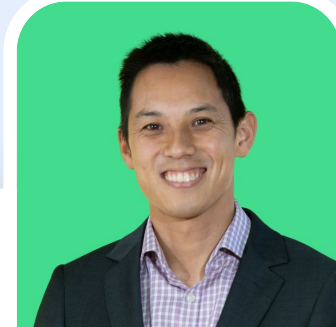
Ben Stevens

Founder and CEO
FlipView



Steven Bowman

Managing Director
Conscious Governance



Roger Chao

Professional Director and
Governance Consultant



Agenda

01

Moore's law, disruption and the recorded music industry

02

Lessons learned from disruption and what this might mean for other industries with Chat GPT

03

How risk and strategy are defined, and that risk is part the the reason your strategy might not be a strategy

04

Tips on making your risk analysis more strategic

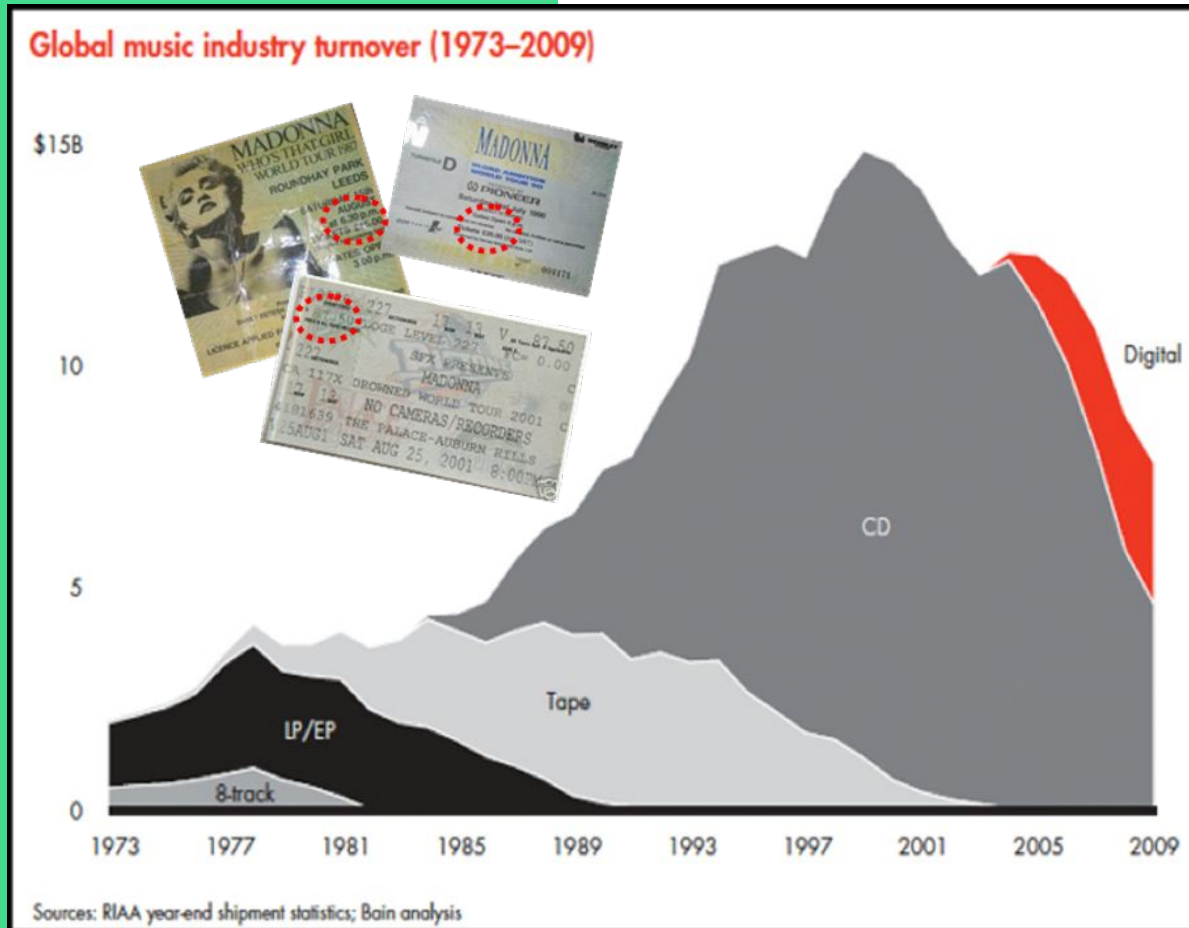
05

Flipview overview

05

Tips on how to use Chat GPT for risk analysis and strategy planning/ useful sequence (live in chat GPT)





Disruption

01

Each breakthrough in technology → volumes of sales collapsing

02

Digitisation → commoditisation (price plummeting)

03

But not technology, but the business model that really disrupts (Napster makes a small dent, then iTunes launches and CD sales collapse).



**Fundamental
new way of
office copying**

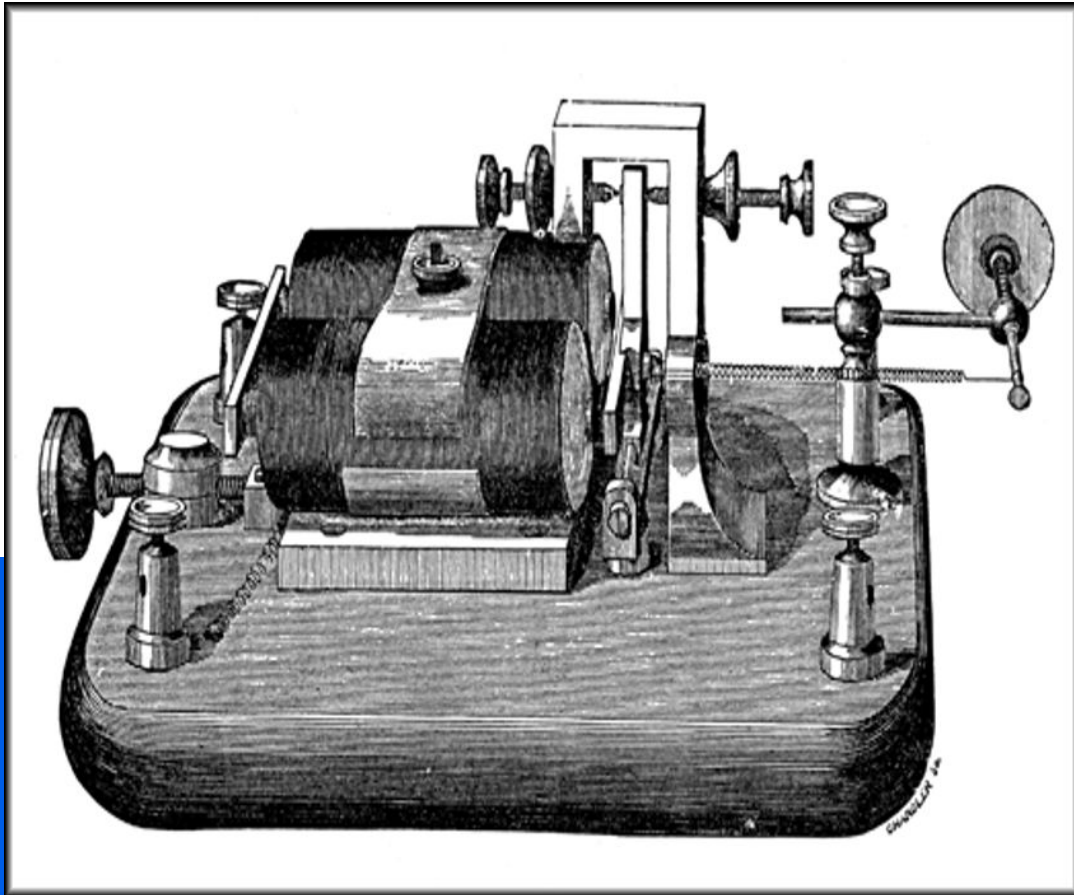
... makes copies on ordinary paper! This is the new Xerox® 914 Office Copier. It will make copies on your own unbleached, uncoated paper. Great for carbon, notes, or other paper matters. In only a few seconds, you'll see the quality of reproduction is superb!	No wet chemicals ... no waste Neither expensive developer paper, nor intermediate film negative, nor liquid chemicals are required. And, with no chemicals to store or expensive settings, there's no waste of materials. Xerox is so proud that you'll love to use a Xerox 914.	Copies all colors including reds & blues With deep black-on-white fidelity ... nothing left out. Xerox everything: articles, books, printed material, or drawn lines from any original ... free paper in that same color. Just push a button ... copies flow!	About 1¢ per copy for supplies No feeding of copy paper or no handling or archiving. Any number of copies. Delivered automatically at the touch of a button—for about 1¢ per copy for supplies. For details, write: XEROX 914, INC., 600 STURGEON ROAD, ROCHESTER, NEW YORK 14642.
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NEW XEROX 914
OFFICE COPIER

Courtesy of Xerox Historical Archives

Business model

Unlike other half-billion-dollar companies, Xerox is still run at the very top by entrepreneurs, the risk-takers who built it up from next to nothing,” Forbes - 1965.



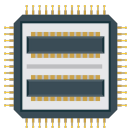
Disruption not new



Moore's law

Brian Kzanich – CEO intel: Were a 1971 Volkswagen Beetle to undergo the same transformation..

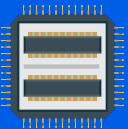
- it would travel at 300,000 miles per hour
- Achieve 2 million miles per gallon
- Cost four cents.



Chat GPT

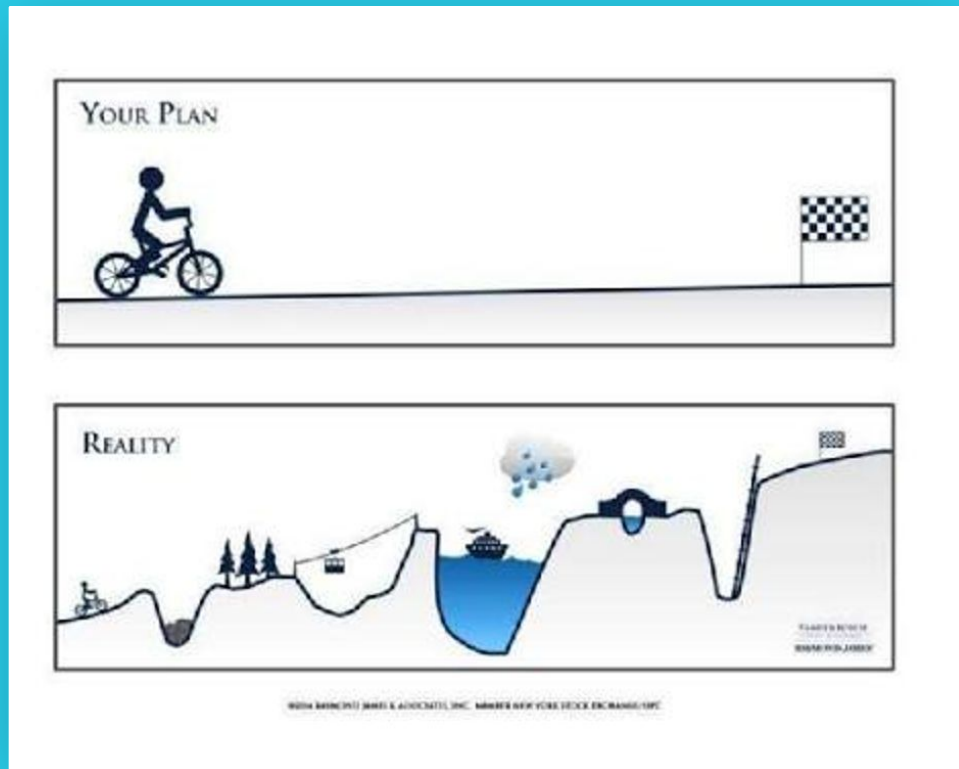


- Intellectual value stripped out – digitized, its value is dissipated.
- Power shifted in the value chain / the order of events changed.
- Pairing of technologies.
- Embrace technology (vs. fighting it) .
- Sociodemographic.
- Regulators.





Risk brings strategy to life



Hungarian detachment that was lost in the Alps during world war two. The lieutenant feared that he had dispatched his people to their death. One of the team found a map, and followed the map and after a few wrong turns they found their way. When the detachment returned safely the lieutenant asked for the map....

“If you fail to identify and analyse the obstacles, you don’t have a strategy. Instead you have a stretch goal, or a budget, or a list of things that you wish would happen” **(Rumelt)**.



Predicting the future....

01

“Atomic energy might be as good as our present day explosives, but its unlikely to produce anything more dangerous.”

(Churchill, 1939)

02

“I think there is a world market for about five computers.”

(IBM president 1948)

03

“Not within a thousand years will man ever fly.”

(Wilbur Wright, 1901)

04

“People will soon tire of staring at a plywood box every night.”

(20th Century Fox Chief)



Tips

01

The artifacts.....Focus less on “the risk register” / “the ratings” /Heat maps..⇒ action (building resilience) vs. orientation (pontification)

02

People aspect:Focus on engagement / “coal face” perspective

03

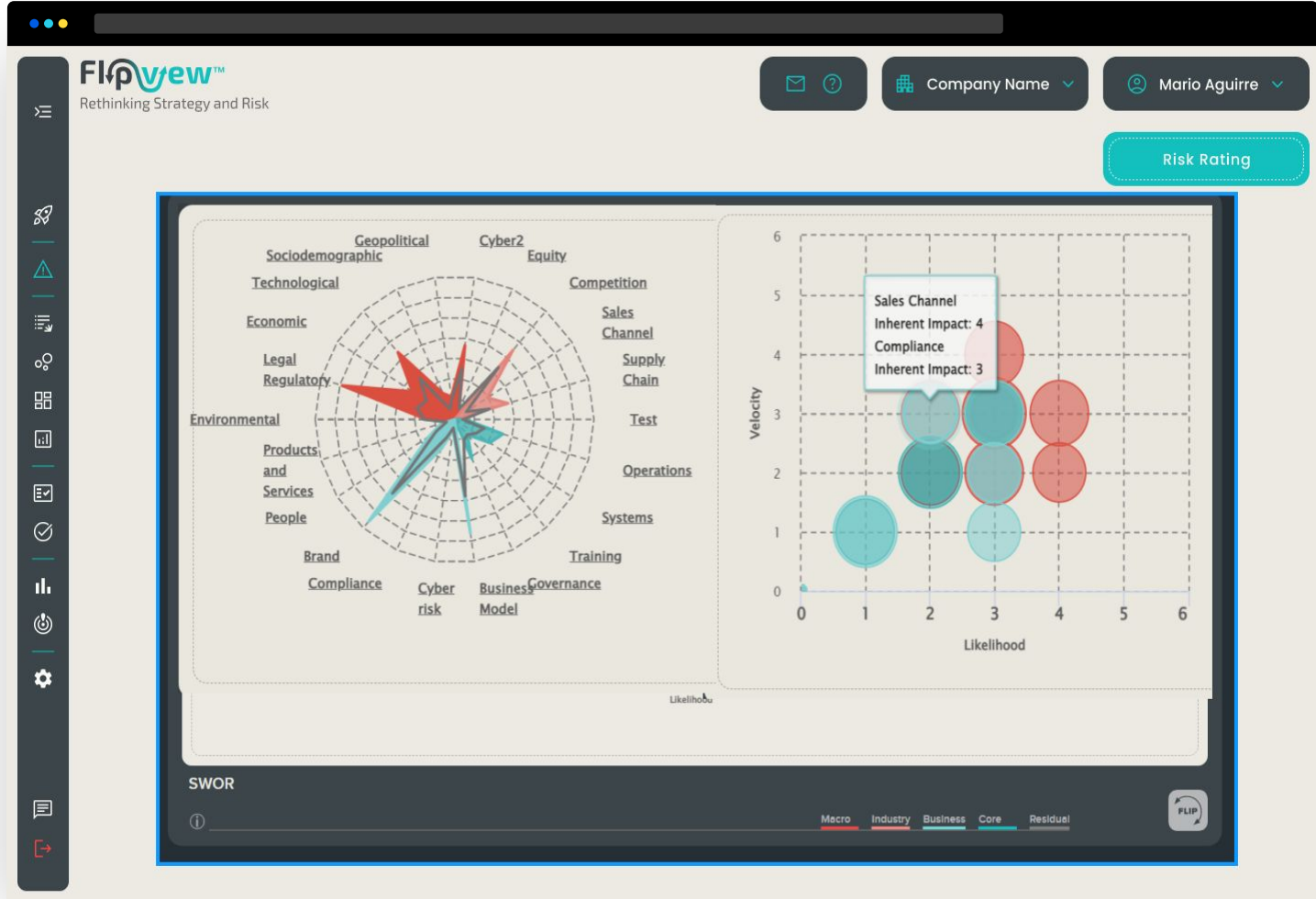
Process Create headspace (don't rush it or force it)

04

Try to link risks with strategy Pillars



Flipview





ChatGPT - You are not cheating

01

Only feed data that is in the public domain

02

In the company description – use LinkedIn

03

Prompts

04

Appreciate the limitations

05

Prompting chat GPT (almost gamifying it) works well too



Prompts



- Here are some details on a company. I am going to ask some questions about the company once I have given you some information - is that ok?
- Have you heard of [Flipview?]
- Here is the description from LinkedIn please confirm you understand what flipview is all about
- Please provide the top 15 risks. Please group these at least one in each of the following categories: Political, Economic, Social demographic, Technological, Environmental, Legal regulatory, Sales Channel, Supply Channel, Competition, Business model, Compliance, Governance, Operations, People and Culture, and Finance. Please provide a Risk Title for each.
- Make these more specific for a SaaS business, that operates only in Australia and NZ, and is a small start up.
- Please elaborate on the above, make each risk a little more detailed - each risk should have a risk title and a detailed description.
- Please repeat the above exercise, but instead look for opportunities.

Prompts



- What would 5 useful strategy pillars be
- What would the top 5 actions be, based on the above risks, opportunities and strategy pillars.
- What would the top 5 OKRs be for [Flipview] based on the above risks, opportunities and strategy pillars.
- Please link the strategy pillars, risks and opportunities identified above - for example put the risk or opportunity under the relevant pillar. List out the strategy pillar titles, then under this the risk or opportunity titles.
- Given all the information above, around [flipview's] risks, opportunities, strategy pillars actions - write me a short article that is set in 2028, and talks about how successful the company has been - a short success story - for a business publication.
- Do the above, but as an obituary, what killed the company?



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Webinar Schedule

<https://www.boardpro.com/resource-centre/webinars>

61.	How to continually refresh your annual board strategy	On Demand
62.	Create a CEO Report that will delight your board	On Demand
63.	Board remuneration and director fees - research findings	On Demand
64.	How late reporting kills the CEO	On Demand
65.	Cultural Literacy - The Rules of Belonging	On Demand
66	Linking risk and strategy - What it means for your organisation	On Demand
67	Exposing the hidden risk of organisational culture - Deep dive	Nov 16
68	Understanding board dynamics	Nov 30





Masterclass Schedule

<https://www.boardpro.com/resource-centre/webinars>

 BoardPro


Masterclass

How to write better board papers

12th, 13th, 14th & 15th December 2023
4 X 60 MINUTE LIVE SESSIONS
10:00AM AEDT | 12:00PM NZDT

With Julie Garland McLellan




 BoardPro


Masterclass

How to be and think strategic

1st, 4th & 14th February 2024
3 X 90 MINUTE LIVE SESSIONS
11:00AM AEDT | 1:00PM NZDT

With Steven Bowman




 BoardPro


Masterclass

Creating a winning board resume

Wednesdays 21st & 28th Feb & 6th March 2024
3 X 60 MINUTE LIVE SESSIONS
9:30AM AEDT | 11:30AM NZDT

With Lisa Cook




 BoardPro

Masterclass

How to be a great board chair

February 1 | 15 and March 8 - 2024
3 X 90 MINUTE LIVE SESSIONS
9:00AM AEDT | 11:00PM NZDT

With Giselle McLachlan



Thankyou

